

### **OUR BACKGROUND**



- 7th generation dairy farmers
- Graduated Cal Poly, SLO with Dairy Science Degrees



### **CURRENT FAMILY OPERATIONS**



#### DAIRY

- Custom Feeding Operation
- Capstone Ranch
  - o Madera, California
- Wolf Creek Dairy
  - o Severance, Colorado
- Brightwater Cattle Co.
  - o Haxtun, Colorado
- WonderCow

CPG



### **OUR DAIRY OPERATIONS**



#### **CALIFORNIA**

- 2 dairies
- 12,000 cows
- ECM: 106 lbs/cow
- Fat: 4.27%
- Protein: 3.26%
- Feed Efficiency: 1.76
- Preg Rate
  - o VWP: 50, All lacts: 26
  - o VWP: 85, lact=1: 40
  - o VWP: 72, lact>1: 29

#### COLORADO

- 1 dairy
- 5,500 cows
- ECM: 102 lbs/cow
- Fat: 4.20%
- Protein: 3.21%
- Feed Efficiency: 1.71
- Preg Rate
  - o VWP: 50, All lacts: 26
  - o VWP: 82, lact=1: 34
  - o VWP: 60, lact>1: 26

"CLEAN MILK, GIVEN BY COMFORTABLE COWS, ASSISTED BY CARING PEOPLE, IN A CULTURE OF RESPECT AND INTEGRITY"

### **INNOVATION: SUCCESS VS FAILURE**



#### SUCCESS

- Sort gates
- Palpation rail
- SCR Collars
- Loafing Barns
- Methane Digesters
- Solar
- Genomic Testing
- Angus Cross Program

#### **FAILURE**

• Technological Challenges

### **REGULATION & HEADWINDS**



#### **CALIFORNIA**

- WATER
  - SGMA
- NUTRIENT MANAGEMENT
  - Nitrogen
  - o Salts

#### COLORADO

- Urban expansion has driven up water cost
- Base program limitations
- Weather
- Manure management

### SUSTAINABLE FUTURE



- Methane Digesters
- Solar
- Genetics

#### US over the last 50 years

(1971 - 2020)

2.5X more milk production 42% less feed 42% less GHG emissions 28% less water used

Journal of Dairy Science
Fifty Years of environmental progress for US dairy farms

#### CA over the last 50 years

(1964 - 2014)

89% less land used 45% less GHG emissions 89% less water used

Journal of Dairy Science Greenhouse gas, water, land footprint per unit of production of the California dairy industry over 50 years







### **Brightwater Cattle Company**



Custom Feeding Dairy Replacements alongside our own

- Customizable programs based on Individual needs
- High Intensity Management Team
- 23,000 head onsite with room to grow

#### Advantages in Eastern Colorado

- Climate is "High and Dry"
- Proximity to Midwest and West
- Raised like our own, Literally



### **WONDERCOW NUTRITION**

- Colostrum-based Supplement Company
- Established in 2023
- Our Story
- 16 products on market
- DTC, Amazon, Sprouts





WHAT SETS US APART?			
	T.	Other Skim Colostrum	Other Whole Colostrum
7th Generation Dairy Farmers	<b>Ø</b>	0	0
Family Owned and Operated	0	8	8
1st Milking		<b>3</b>	8
Calf First Promise	<b>O</b>	8	Some
Pure with NO fillers	<b>Ø</b>	8	8
Whole Fat Value	<b>Ø</b>	0	8
Essential Peptides	<b>②</b>	8	Moderate Levels
IgG	Naturally High Levels	Unnatural Levels	Moderate Levels
Fat Soluble Bioactives	<b>O</b>	0	Moderate Levels

### **COLOSTRUM BENEFITS**



- **Gut Heath**
- Immune Support
- Muscle Recovery

# FUNCTIONAL BIOACTIVE MOLECULES



### **WONDERCOW PRODUCTS**

















## Thank You! Live wonderfully!