## |Nhance variegates <br> flavor systems <br> KALVA

We provide customized ingredient systems that help you bring innovative products to market faster. Our systems provide ease of use for you, so your customers get a consistent product every time it goes out the door.

- KALVA ${ }^{\oplus}$ Dip Coatings
- INhance ${ }^{m m}$ Variegates
- INhance ${ }^{\text {m" }}$ Textured Variegates
- INhance ${ }^{m}$ Low-Melt Inclusions
- INjoy ${ }^{\text {m" }}$ Flavor Systems
- Chocolate Dairy Powders
- Milk Flavor Bases
- Eggnog Flavor Bases
- Smoothie Bases
- Shake Bases
- Juice Bases
- Flavored Teas
- Ice Cream Flavor Bases
- Frozen Dessert Flavor Bases
- Functional Beverage Bases \& Flavor Systems



## Human Nutrition \& Health

## Flavor \& Sensory Systems

## Balchem INjoy ${ }^{\text {TM }}$ Flavor Systems

We create on-trend powder and liquid flavor delivery systems for a variety of end-use applications. Unlike just a "flavor", our INjoy ${ }^{\text {TM }}$ Flavor Systems have a broader impact- from your operations to the consumer experience.


## Dry \& Liquid Blending Technology Creates Convenient Base Manufacturing Mixes

## Capabilities \& Markets Served

- Ice Cream Bases \& Variegates
- Vitamin Emulsions
- Lipid Inclusions
- Milk Replacers
- Textured Variegates
- Lipid Inclusions
- Frozen Dessert Systems
- Beverage Systems
- Beverages, Juice \& Dairy Bases
- Chocolate \& Cocoa Systems
- Creamer Systems
- Fruit Preps
- Liquid Chip
- Coatings \& Dips
- Syrups \& Toppings
- Bakery Fillings


## Balchem INjoy™ Flavor Systems

## Manufacturing Capabilities

- A complete ingredient and flavor systems supplier with flexible assets and broad-based capabilities.
- Ability to craft systems and ingredients to meet labeling targets like natural colors and flavors, low and no sugar added, sustainability sourced ingredients, organic and conventional.
- Manufacturing configuration allows for highly customizable products in variable batch and packaging sizes.
- Liquid processing with broad capabilities including high and low shear mixing and homogenization.
- Powder blending including ribbon and paddle mixing.
- Dedicated production rooms to eliminate cross-contamination.
- Stringent quality control and testing practices ensure that products consistently meet customer specifications.
- Pilot plant dedicated to scale-up and formula process validation.
- SQF Food Safety and Quality Certified, HACCP, Kosher.


Ask us about our proprietary TrenDish ${ }^{\text {TM }}$ collaborative process to help you leverage today's trends for innovation and renovation.


TrenDish ${ }^{\text {TM }}$ is a collaborative process to leverage today's trends for innovation and renovation.


## TrenDish ${ }^{\text {TM }}$ Ice Cream 1st Flight



Contact us today for an on-site or virtual TrenDish ${ }^{\text {TM }}$ market trend \& innovation session. We look forward to discussing ideas and ways to use, combine, and explore ingredients that provide function, nutrition, taste, and sensory experiences for your brand offerings.

## Fall Pumpkin

Balchem's versatile base systems can be used to create a variety of delicious beverages, smoothies, yogurt stir-ins, toppings, and more. Perfect to delight consumers with Limited Editions, Seasonal Offerings, and on-trend new products.

Conveniently packed in pails for easy pouring. Ask us about our curated flavor systems to support your brand.


## Ingredients

## - Pumpkin

- Inverted Sugar Syrup
- Salt
- Natural Flavor
- Cinnamon

- Sugar
- Annatto Extract (For Color)
- Lemon Juice Concentrate
- Locust Bean Gum
- Nutmeg



## Orange Cranberry

Balchem's versatile base systems can be used to create a variety of delicious beverages, smoothies, yogurt stir-ins, toppings, and more. Perfect to delight consumers with Limited Editions, Seasonal Offerings, and on-trend new products.

Conveniently packed in pails for easy pouring. Ask us about our curated flavor systems to support your brand.


## Ingredients

- Sugar
- Water
- Orange Juice Concentrate
- Cranberry Juice Concentrate
- Tapioca Starch


## Tangerine

Balchem's versatile base systems can be used to create a variety of delicious beverages, smoothies, yogurt stir-ins, toppings, and more. Perfect to delight consumers with Limited Editions, Seasonal Offerings, and on-trend new products.

Conveniently packed in pails for easy pouring. Ask us about our curated flavor systems to support your brand.


## Ingredients

- Sugar
- Water
- Tangerine Juice Concentrate
- Tapioca Starch
- Pea Protein Isolate


## Cinger Caramel Spice

Balchem's versatile base systems can be used to create a variety of delicious beverages, smoothies, yogurt stir-ins, toppings, and more. Perfect to delight consumers with Limited Editions, Seasonal Offerings, and on-trend new products.

Conveniently packed in pails for easy pouring. Ask us about our curated flavor systems to support your brand.


## Ingredients

- Water
- Sugar
- Molasses
- Tapioca Starch
- Rice Flour
- Lemon Juice Concentrate
- Caramel
- Spices (Ginger, Cinnamon, Clove)
- Pea Protein Isolate
- Salt
- Xanthan Gum
- Natural Type Flavors

Kosher Status: Pareve

## Shake Syrups

Balchem's versatile shake syrups are perfect to delight consumers with Limited Editions and Seasonal Offerings.

Ask us about our curated flavor systems to support your brand.

- Real fruit for taste and visual appeal.
- Optimum viscosity for in-store preparation \& foodservice.



## Popular Favorites

- Dark Chocolate, Milk Chocolate
- Mocha, Caramel Cappuccino
- Chocolate Marshmallow
- Chocolate Mint
- Dulce de Leche
- Mint
- Cherry Vanilla
- Classic Vanilla, Homemade Vanilla
- Orange Cream
- Banana
- Mango Passion Fruit
- Blackberry, Strawberry


## Chocolate Dairy Powder

- High quality cocoa from various origins.
- Skilled at developing new concepts and customization.
- Able to match flavor and color characteristics to regional taste preferences.
- Formulations available from 110-150 calories/ 8oz serving.
- Focused on quality and functionality at every step from bench prototypes through customer production.




## Milk and Plant-Based Milk Beverage Bases



- Easy seasonal limited editions.
- Variety of taste profiles, fat levels \& sweetener systems.
- Meet school nutrition standards.
- Delicious lower calorie options.
- Health and Wellness benefit, through vitamin and mineral enrichment and functional ingredients.
- Curated flavor systems and trend-based concepts, special focus on kid and adult premium indulgence.


## Popular Favorites

- Strawberry
- Vanilla
- Caramel Capuccino
- Caramel
- Orange Cream
- Mocha
- Mixed Berry
- Banana


## Smoothie Bases

- Easy seasonal limited editions.
- Curated flavor systems and trend-based concepts.
- Made with real fruit and juice with fruit-show \& visual appeal.
- Dairy and non-dairy.
- Variety of sweetener systems.
- Health and Wellness benefit, through vitamin and mineral enrichment and functional ingredients.



## Popular Favorites

- Mango
- Lime
- Lemon
- Strawberry
- Orange
- Peach
- Banana
- Pomegranate
- Raspberry
- Passion Fruit
- Mango Passion Fruit
- Blueberry Acai Berry
- Raspberry Pomegranate
- Pomegranate Mixed Berry
- Orange Pineapple
- Tropical Blend
- Lemon Lime
- Orange Vanilla
- Strawberry Banana



## Egg Nog

- Powder technology: all-in-one dry flavor system.
- Easy to handle and store with less waste \& labor.
- Freight, storage \& processing benefits.
- Easy seasonal limited editions.
- Curated flavor systems and trend-based concepts.




## Egg Nog

- Traditional Holiday: Medium rum flavor, light touch of nutmeg, creamy and balanced.
- Creamy Spiced: Well-rounded with subtle hints of rum and slightly more prominent nutmeg.
- Spiced Rum: Bold rum flavor with nutmeg, ginger, cinnamon and other spices to deliver a full-bodied, robust eggnog.
- Fruit 'N Rum: Bold rum and mildly sweet fruit, bold yet balanced.
- Boiled Custard: Mild flavor profile with a sweet, creamy egg taste.


## Popular Favorites

\author{

- Dulce de Leche <br> - Sugar Cookie <br> - Pumpkin Spice <br> - Gingerbread
}


## Juice Flavor Bases \& Blends Fruit + Vegetable

- Curated flavor systems and trend-based concepts.
- Flavor and color matching.
- Juice content from $0-100 \%$.
- Fortified for school lunches.
- Health and Wellness benefit, through vitamin and mineral enrichment and functional ingredients.


## Popular Favorites

- Mixed Berry Beet Orange
- Sweet Potato Peach
- Purple Beet Raspberry
- Spinach
- Mangosteen
- Raspberry Green Veggie
- Fruit Punch
- Pomegranate
- Grape • Raspberry
- Lemonade
- Lemon Lime
- Tea Blends
- Pink Lemonade
- Blue Raspberry
- Orange
- Dairy Blends
- Non-Dairy Blends



## Tea Flavor Bases \& Blends

- Curated flavor systems and trend-based concepts.
- Health and Wellness benefit, through vitamin and mineral enrichment and functional ingredients.
- Complete with tea, citric acid and flavor already added for quick and easy mixing.
- Economical powdered blends with freshly brewed flavors.
- Premium liquid blends with freshly brewed flavors.



## Popular Favorites

- Lemon
- Peach
- Raspberry
- Blueberry
- Ginseng

- Green Tea with Honey
- Brewed Flavor, Sweetened
- Brewed Flavor, Unsweetened
- Sweetened
- Unsweetened


## Flavor Innovation: Bases Ice Cream \& Frozen Desserts



- Create fast, easy, on-trend seasonal and limited-edition flavors and concepts to delight consumers!
- Curated flavor systems and readyformulated for fast innovation and renovation.
- Trend-based flavor, sensory, and visual concepts.
- Formulations available for full-fat, low-fat, non-fat, no-sugar-added (NSA), dairy and plant-based, natural flavors and colors.
- A variety of calibrated concentrations and usage rates.

Leverage our marketing and innovation capabilities with TrenDish ${ }^{\text {TM }}$

## Toppings \& Syrups

Use to create unique, on-trend seasonal and limited-edition flavors and concepts to delight consumers!

- Curated and formulated options for fast innovation and renovation.
- Balchem toppings, syrups and bases are available in a wide range of viscosities, textures and concentrations.



## Popular Favorites

- Chocolate
- Coconut
- Espresso
- Strawberry Banana
- Tropical
- Key Lime
- Lime
- Orange
- Peach
- Piña Colada
- Banana
- Bubble Gum
- Butter Pecan
- Cherry


## Frozen Fruit \& Vegetable Bases

- Curated flavor systems and trend-based concepts.
- Fruit and vegetable blends.
- Health and Wellness benefit, through vitamin and mineral enrichment and functional ingredients.
- Reduced sugar and no-sugar-added.
- Natural and artificial high intensity sweetener systems, natural flavor and color systems.
- Both premium, high fruit content bases and economical fruit juice-based formulas.



## Popular Favorites

- Raspberry
- Strawberry
- Peach Mango Medley
- Pomegranate Medley
- Orange Peach Medley
- Blood Orange
- Blueberry
- Lemon/ Lime
- Mango
- Piña Colada
- Passion Fruit Pear
- Triple Berry
- Strawberry Tangerine
- Raspberry Watermelon
- Pineapple Coconut
- Pineapple Mango


## kALVA

## Coatings

Kalva ${ }^{\circledR}$ Dip Coatings are available in a wide range of colors, textures and flavors to choose from and are customizable.

Use to create unique, on-trend seasonal and limited-edition flavors and concepts to delight consumers!

Curated and ready-formulated options for fast innovation and renovation.


## Popular Favorites

Kalva ${ }^{\circledR}$ Candy Crown ${ }^{\text {TM }}$

- 1301 Chocolate
- 1303 Cherry
- 1310 Toasted Coconut
- 1313 Blue Raspberry
- 1365 White Bliss

Kalva ${ }^{\circledR}$ Candy Cone ${ }^{\text {TM }}$

- 2000 Chocolate
- 2048 Cotton Candy


## kALVA

## Coatings

## FEATURES AND BENEFITS

- Fully customizable
- Different melt \& set points
- Wide range of flavors \& colors
- Excellent body \& mouthfeel
- Optional particulates \& textures
- Various packaging options
- Low minimum runs


## APPLICATIONS

- Soft serve ice cream
- Frozen custard
- Ice cream bars
- Yogurt
- Drizzle on sundaes
- Hand-dipped cheesecakes
- Other specialty desserts
- Liquid chips



## balchem <br> HUMAN NUTRITION \& HEALTH

## Low-Melt Inclusions Ice Cream \& Frozen Desserts

- INhance ${ }^{T M}$ inclusions are designed for use in ice creams and as mix-ins and toppings for frozen desserts. Engineered to melt around $80^{\circ} \mathrm{F}$ and optimized for superior mouthfeel and flavor release.
- Simple ways to bring forward a theme, add complexity to a flavor, and deliver on the consumer demand for texture adventure.
- Formulations available for full-fat, low-fat, non-fat, no-sugar-added (NSA), dairy and plant-based, natural flavors and colors.



## Features \& Benefits

- Curated and ready-formulated options for fast innovation.
- Easy handling and use.
- Improved texture and melt.
- Enhanced flavor release.
- Crunchy textures available.


## Popular Favorites

- Lemon Crunch
- Birthday Cake
- Butter Vanilla
- Cinnamon Churro
- Green Apple
- Caramel
- Cherry Sour
- Grape
- Lemon Sour
- Pumpkin


## |Nhance inclusions

## Low-Melt Inclusions Ice Cream \& Frozen Desserts

- Use INhance ${ }^{T M}$ Liquid Chip to create unique, on-trend seasonal and limited-edition flavors and concepts to delight consumers!
- Curated and ready-formulated options for fast innovation and renovation.

Create trend-based flavor, sensory,

- and visual concepts for your unique theme!



## Popular Favorites

- Fruity Cereal
- Orange Creme

- Pumpkin Spice
- Cotton Candy


## Variegates \& Textured Variegates Ice Cream \& Frozen Desserts

- Simple ways to bring forward a theme, add complexity to a flavor, and deliver on the consumer demand for texture adventure.
- Create unique, on-trend seasonal and limited-edition flavors and concepts to delight consumers!
- Curated and ready-formulated options for fast innovation.
- Formulations available for full-fat, low-fat, non-fat, no-sugar-added (NSA), dairy and plant-based, natural flavors and colors.


## Popular Favorites

- GLIMMER ${ }^{\text {TM }}$ glitter variegates
- Fruity Cereal Pink Party Icing
- Blue Powdered Sugar Icing
- Orange Creme Popping Candy
- Raspberry Vinaigrette
- Strawberry Rhubarb
- Marion Blackberry
- Black Cherry
- Strawberry
- Blueberry
- Pink Rosé Wine
- Cookie Caramel
- Salted Pretzel
- Salted Caramel
- NON-DAIRY Sea Salt Caramel
- Caramel Fudge
- Organic Hot Fudge
- Rich Dulce
- Sea Salt Cookie Fudge
- Extra Thick Fudge
- Brown Sugar Bourbon
- Brewed Caramel
- Hot Fudge



## Ice Cream \& Frozen Desserts

## FAT-BASED VARIEGATES

These specialty variegates are fat-based systems which allow crispy and crunchy particulates (i.e. cookies, crackers, pretzels, etc.) to be added and still retain their original texture; our system keeps the moisture of the ice cream from reaching the particulates.

## TWO-COMPONENT VARIEGATES

By using a two-component approach combining a base flavor and a textured variegate, creates an interesting, upscale ice cream.


## UNIQUE VARIEGATE PROCESSING

The texture is contained within the swirl of the ice cream. Results in a very unique appearance, texture and flavor experience.

## Nutrient Blends

Vita-Rite ${ }^{\circledR}$ emulsion blends are functional, vitamin and mineral enriched products to add wellness to your food and beverage products. Dairy and dairy alternatives with functional claims are growing at a faster rate than traditional, non-benefited versions. Through market research and consumer insights data, we can provide information on trending marketing claims and health benefits.


Source: Nielsen latest 52 Wks - W/E 05/22/21

## Learn more about other consumer trends with our TrenDish ${ }^{\text {TM }}$ series!



## Nutrient Blends

| Balchem Product Name: | Number: | Application: | Usage | Potency / 1 ml |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2,000 UI Vitamin A / Quart |  |
|  |  |  | 400 UI Vitamin D3 / Quart |  |
| Vita-Rite A\&D200/40N | 411038.807 | Lowfat or Skim Milk | 1 ml will fortify 100 quarts of milk with 2,000 IU Vitamin A Palmitate \& 400 IU Vitamin D3 per quart. | 1 ml contains 200,000 IU Vitamin A and 40,000 IU Vitamin D3. |
| Vita-Rite A200 Non-GMO | 411039.807 | Lowfat or Skim Milk | 1 ml will fortify 100 quarts of milk with 2,000 IU Vitamin A Palmitate per quart. | 1 ml contains 200,000 IU of Vitamin A. |
| Vita-Rite AW80 Non-GM0 | 411082.807 | Lowfat or Skim Milk | 1 ml will fortify 40 quarts of milk with 2,000 IU Vitamin A Palmitate per quart. | 1 ml contains 80,000 IU Vitamin A. |
| Vita-Rite A\&DW80/16 Non-GMO | 411083.807 | Lowfat or Skim Milk | 1 ml will fortify 40 quarts of lowfat or skim milk with 2,000 IU per quart of Vitamin A palmitate and 400 IU per quart of Vitamin D3. | 1 ml contains $80,000 \mathrm{IU}$ of Vitamin A palmitate and 16,000 IU of Vitamin D3. |
| Vita-Rite DW40 Non-GMO | 411084.807 | Whole milk | 1 ml will fortify 100 quarts of milk with 400 IU Vitamin D3 per quart. | 1 ml contains 40,000 IU of Vitamin D3. |
| Vita-Rite AW80KP Non-GM0 | 411095.807 | Lowfat or skim milk | 1 ml will fortify 40 quarts of milk with 2000 IU of Vitamin A Palmitate per quart. | 1 ml contains 80,000 IU of Vitamin A. |
| Vita-Rite A\&DW80/16K | 411097.807 | Lowfat or skim milk | 1 ml will fortify 40 quarts of milk with 2,000 IU, Vitamin A Palmitate \& 400 IU Vitamin D3 per quart. | 1 ml contains $80,000 \mathrm{IU}$ of Vitamin A and 16,000 IU Vitamin D3. |
| Vita-Rite DW40KP Non-GMO | 411098.807 | Whole milk | 1 ml will fortify 100 quarts of milk with 400 IU Vitamin D3 per quart. | 1 ml contains 40,000 IU of Vitamin D3. |
| Vita-Rite DW200PG Non-GMO | 411107.807 | Whole milk | 1 ml will fortify 500 quarts of milk with 400 IU Vitamin D3 per quart. | 1 ml contains 200,000 IU of Vitamin D3 |
| Vita-Rite A2000S Non-GMO | 695873.807 | Lowfat or skim milk | 1 ml will fortify 100 quarts of milk with 2000 IU Vitamin A palmitate per quart. | 1 ml contains 200,000 IU of Vitamin A. |
| Vita-Rite A\&D200/400S Non-GMO | 695905.807 | Lowfat or skim milk | 1 ml will fortify 100 quarts of milk with 2000 IU Vitamin A palmitate and 400 IU Vitamin D3 per quart. | 1 ml contains 200,000 IU Vitamin A and 40,000 IU Vitamin D3. |
| Vita-Rite D400S Non-GMO | 3006548.807 | Whole milk | 1 ml will fortify 100 quarts of milk with 400 IU of Vitamin D3 per quart. | 1 ml contains $40,000 \mathrm{IU}$ of Vitamin D3. |



To get started, scan the QR code or visit:
balchem.com/human-nutrition-health


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