

Balchem Corporation

Our vision is clear – to make the world a healthier place.

Our mission

is focused – to build a global nutrition and health company delivering trusted, innovative and science-based solutions to our customers.

- Founded in 1967
- Basic in microencapsulation technology
 - 3 core business units:
 - Human Nutrition and Health
 - Animal Nutrition and Health
 - Specialty Products
- 7 Technology Centers across the US and Europe
- Microencapsulates are heavily used in the Human Nutrition and Health and Animal Nutrition and Health businesses

Balchem is the global leader in microencapsulation technology

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 Tar Ru cor 	Why Enca rgeted delivery men fermenta mpounds	apsulate Nutrier in the GI tract tion often results in bre	nts for Ruminants?	
	Compound	Rumen degradation, %	Reference	
	Choline	98	Sharma and Erdman(1989)	
	Niacin	94	NRC (2001)	
	Lysine	93	Robinson et al. (2005)	
	Methionine	87	Volden et al. (1998)	
N	lany nutrients need t	o be protected from ruminal degr	adation for effective absorption by the co	w • bolc

Balchem Encapsulate Mixer Studies

Objective: Determine mixing stability of RP-products in a mineral mix

- Relatively quick
- Small batches (100 lbs/45 kg)
- Have tested RP-choline, RP-lysine, RP-methionine and slow-release urea products.

• Mineral:

- 1. Sodium BiCarb
- 2. Limestone
- 3. Mag Ox
- 4. Soy Oil (dust control)

• Recipe:

- 1. 90-98 lbs (41-44 kg) of mineral mix
- 2. 2-10 lbs (1-4.5 kg) of RP-choline, RP-AA, or encapsulated urea

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3. Mix for 3 minutes

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General Mixing Recommendations – Encapsulated products Mineral mixing times should be ≤ 4 minutes to minimize excessive mixing • and unnecessary abrasion Add encapsulated products as late as possible into the mixer as one of the • final ingredients to minimize mixing time. Having at least 50% non-mineral ingredients in the formula greatly reduces • potential abrasion of encapsulated nutrients Keep encapsulated products dry in sealed bags. Store below 120° F (50° C). • Recommended storage temperature 50° - 90° F (10° - 32° C). To maximize efficacy of ruminant encapsulates, it is best not to overmix products balchem Confidentia

	AminoShure [®] -L 0 g/d	AminoShure°-L 30 g/d	AminoShure [®] -L 60 g/d	
OMI, Ibs/day	52.2ª	54.2 ^b	55.1 ^b 90.2 ^b 3.15 ^b 1271 ^b	
Vilk yield, Ibs/day	85.1ª	90.8 ^b		
Vilk Fat %	2.91ª	3.10 ^b		
Nilk fat yield, grams/day	1112ª	1276 ^b		
Milk Protein, %	3.10	3.01	3.06	
Nilk protein yield, grams/day	1194ª	1239 ^{ab}	1249 ^b	
Nilk nitrogen efficiency	29.9%	30.5%	30.2%	

r,	Treatments				
Item	Control	RP Met 1	SEM	P-Value	
DMI, lbs/d	63.1	64.2	63.1	4.6	0.925
Milk yield, lbs/d	99.6	100.8	99.6	3.1	0.952
Milk Fat, %	3.62	3.50	3.51	0.29	0.255
Milk Fat, g/d	1620	1590	1590	120	0.690
Milk protein, %	3.02 ^a	3.11 ^b	3.12 ^b	0.05	0.024
Milk protein, g/d	1360	1420	1410	50	0.159
Milk Lactose, %	4.84	4.83	4.85	0.12	0.736
Milk Lactose, g/d	2180	2210	2190	70	0.913
MUN, mg/dL	11.0	11.2	11.4	1.19	0.440
SCC, cells/ml	187	202	174	50.2	0.364
ECM. lbs/d	101.6	102.3	101.6	3.6	0.936

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Summary

- There are many differences in encapsulated products for dairy cows including:
 - Design of product
 - Coating types, amount, and composition
 - Manufacturing differences
 - Nutrient content
 - Bioavailability
 - Feed stability
- True encapsulates (MLC) are preferred for ruminant applications
- There are 4 important features of a good ruminant encapsulate:
 - Good ruminal stability
 - Good nutrient bioavailability
 - Feed and TMR stability
 - Biological performance

Thank you for your attention today!

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